## March 2016 <br> Jefferson County, WV

## Sold Summary

|  | Mar 2016 | Mar 2015 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 15,098,544$ | $\$ 8,825,790$ | $71.07 \%$ |
| Avg Sold Price | $\$ 222,037$ | $\$ 210,138$ | $5.66 \%$ |
| Median Sold Price | $\$ 189,950$ | $\$ 189,225$ | $0.38 \%$ |
| Units Sold | 68 | 42 | $61.90 \%$ |
| Avg Days on Market | 103 | 81 | $27.16 \%$ |
| Avg List Price for Solds | $\$ 231,560$ | $\$ 216,755$ | $6.83 \%$ |
| Avg SP to OLP Ratio | $91.2 \%$ | $94.2 \%$ | $-3.28 \%$ |
| Ratio of Avg SP to Avg OLP | $92.3 \%$ | $94.1 \%$ | $-1.85 \%$ |
| Attached Avg Sold Price | $\$ 177,122$ | $\$ 155,954$ | $13.57 \%$ |
| Detached Avg Sold Price | $\$ 228,889$ | $\$ 224,915$ | $1.77 \%$ |
| Attached Units Sold | 9 | 9 | $0.00 \%$ |
| Detached Units Sold | 59 | 33 | $78.79 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Mar 2016 | Mar 2015 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 299 | 283 | $5.65 \%$ |
| New Listings | 122 | 94 | $29.79 \%$ |
| New Under Contracts | 49 | 33 | $48.48 \%$ |
| New Contingents | 65 | 50 | $30.00 \%$ |
| New Pendings | 114 | 83 | $37.35 \%$ |
| All Pendings | 160 | 150 | $6.67 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 13 |
| Conventional | 26 |
| FHA | 9 |
| Other | 11 |
| Owner | 1 |
| VA | 8 |

Days on Market (Sold)

| 0 | 1 |
| :--- | :--- |
| 1 to 10 | 7 |
| 11 to 20 | 7 |
| 21 to 30 | 5 |
| 31 to 60 | 4 |
| 61 to 90 | 9 |
| 91 to 120 | 8 |
| 121 to 180 | 16 |
| 181 to 360 | 10 |
| 361 to 720 | 1 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | AII <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 4 | 0 | 0 |
| \$50K to \$99,999 | 3 | 0 | 5 | 0 | 0 | 0 | 0 | 18 | 0 | 0 |
| \$100K to \$149,999 | 1 | 1 | 7 | 0 | 0 | 0 | 0 | 13 | 6 | 0 |
| \$150K to \$199,999 | 0 | 0 | 5 | 7 | 4 | 0 | 0 | 26 | 10 | 0 |
| \$200K to \$299,999 | 0 | 0 | 5 | 1 | 8 | 0 | 0 | 97 | 2 | 0 |
| \$300K to \$399,999 | 0 | 0 | 4 | 0 | 7 | 0 | 0 | 62 | 1 | 0 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 30 | 1 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 9 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 9 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 5 | 1 | 28 | 8 | 26 | 0 | 0 | 279 | 20 | 0 |
| Avg Sold Price | \$71,200 | \$136,000 | \$166,273 | \$182,263 | \$326,646 | \$0 | \$0 |  |  |  |
| Prev Year - Avg Sold Price | \$65,000 | \$197,450 | \$191,471 | \$144,099 | \$273,480 | \$0 | \$0 |  |  |  |
| Avg Sold \% Change | 9.54\% | -31.12\% | -13.16\% | 26.48\% | 19.44\% | 0.00\% | 0.00\% |  |  |  |
| Prev Year - \# of Solds | 1 | 2 | 17 | 7 | 15 | 0 | 0 |  |  |  |

