## November 2015

Berkeley County, WV

## Sold Summary

|  | Nov 2015 | Nov 2014 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 17,787,177$ | $\$ 21,755,659$ | $-18.24 \%$ |
| Avg Sold Price | $\$ 167,804$ | $\$ 164,816$ | $1.81 \%$ |
| Median Sold Price | $\$ 150,000$ | $\$ 153,750$ | $-2.44 \%$ |
| Units Sold | 106 | 132 | $-19.70 \%$ |
| Avg Days on Market | 91 | 83 | $9.64 \%$ |
| Avg List Price for Solds | $\$ 172,485$ | $\$ 168,897$ | $2.12 \%$ |
| Avg SP to OLP Ratio | $92.9 \%$ | $93.6 \%$ | $-0.76 \%$ |
| Ratio of Avg SP to Avg OLP | $92.7 \%$ | $94.4 \%$ | $-1.85 \%$ |
| Attached Avg Sold Price | $\$ 138,289$ | $\$ 116,886$ | $18.31 \%$ |
| Detached Avg Sold Price | $\$ 176,442$ | $\$ 173,375$ | $1.77 \%$ |
| Attached Units Sold | 24 | 20 | $20.00 \%$ |
| Detached Units Sold | 82 | 112 | $-26.79 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- $\mathrm{LP}=$ List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Nov 2015 | Nov 2014 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 845 | 836 | $1.08 \%$ |
| New Listings | 147 | 149 | $-1.34 \%$ |
| New Under Contracts | 76 | 69 | $10.14 \%$ |
| New Contingents | 74 | 57 | $29.82 \%$ |
| New Pendings | 150 | 126 | $19.05 \%$ |
| All Pendings | 296 | 202 | $46.53 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 20 |
| Conventional | 37 |
| FHA | 12 |
| Other | 24 |
| Owner | 1 |
| VA | 12 |

Days on Market (Sold)

| 0 | 9 |
| :--- | :---: |
| 1 to 10 | 10 |
| 11 to 20 | 11 |
| 21 to 30 | 8 |
| 31 to 60 | 22 |
| 61 to 90 | 11 |
| 91 to 120 | 8 |
| 121 to 180 | 13 |
| 181 to 360 | 8 |
| 361 to 720 | 6 |
| $721+$ | 0 |

## Sold Detail

|  | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All | Residential |  | Condo/Coop |
| Price Ranges | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached | Detached | Attached/TH | Attached |
| < \$50,000 | 1 | 0 | 2 | 0 | 1 | 0 | 0 | 9 | 0 | 0 |
| \$50K to \$99,999 | 3 | 0 | 4 | 1 | 2 | 1 | 0 | 65 | 4 | 0 |
| \$100K to \$149,999 | 1 | 0 | 19 | 15 | 3 | 0 | 0 | 93 | 68 | 0 |
| \$150K to \$199,999 | 1 | 2 | 19 | 3 | 3 | 1 | 0 | 228 | 22 | 0 |
| \$200K to \$299,999 | 0 | 1 | 11 | 0 | 7 | 0 | 0 | 234 | 5 | 0 |
| \$300K to \$399,999 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 69 | 0 | 0 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 25 | 0 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 11 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 7 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 6 | 3 | 55 | 19 | 21 | 2 | 0 | 746 | 99 | 0 |
| Avg Sold Price | \$92,133 | \$201,313 | \$159,264 | \$130,369 | \$245,521 | \$119,000 | \$0 |  |  |  |
| Prev Year - Avg Sold Price | \$83,536 | \$0 | \$154,779 | \$116,886 | \$226,438 | \$0 | \$0 |  |  |  |
| Avg Sold \% Change | 10.29\% | 0.00\% | 2.90\% | 11.54\% | 8.43\% | 0.00\% | 0.00\% |  |  |  |
| Prev Year - \# of Solds | 11 | 0 | 61 | 20 | 40 | 0 | 0 |  |  |  |

BUSINESS INTELLIGENC

